



COMMON<sub>d</sub> Professional Services is a leader in network security and business infrastructures.

With our “cost-control” approach to service delivery, COMMON<sub>d</sub> responds to complex business challenges with expert services that integrate your network and business processes into technology practices that fit within a scalable and functional framework to meet your business goals and objectives.

### OUR SOLUTIONS ARE:

- ☑ **Scalable**—All organizations (regardless of size) should be able to comply with best practice standards with a cost efficient deployment.
- ☑ **Comprehensive**— COMMON<sub>d</sub> can help your organization define, design and deploy a solution that will act as an integrated system and solution, not a chain of "piecemeal" products that do not communicate with each other.
- ☑ **Technology-neutral**— COMMON<sub>d</sub> TIPs™ guarantee the neutrality of our deliverables. We will give you a consistent and uniform set of service parameters and solutions without the disposition of vendors or brands.

### WHY COMMON<sub>d</sub>?

- **Outstanding people**— We have the very best consultants and professionals the industry has to offer.
- **Integrity**— We will do what is right, every time.
- **Excellence in everything we do**— Excellence in everything we do is about quality and exceeding client expectations during and after the engagement process.
- **Focus**— Customer first, last and always.
- **Best in breed** — COMMON<sub>d</sub>s TIPs™ guarantees the neutrality of our deliverables.

Unlike other network consulting firms, COMMON<sub>d</sub> is a Fixed-Price and Performance Based professional services firm.

COMMON<sub>d</sub>' practices are:

## **Software Development**

COMMON<sub>d</sub>'s software custom development methodology will improve efficiency, costs & quality throughout the process. Our approach will allow requirements and specifications to evolve as the development project progresses. COMMON<sub>d</sub>'s SOFT TIPS™ accommodate requirement changes without spiraling costs out of control. The end result is that your budget, quality and lifecycle objectives are met or exceeded.

COMMON<sub>d</sub>'s software experience and research has led to an industry leading methodology for efficient software development life cycle design.

Our team and methodology ensure:

- Correct features, requirements and functionality
- Predictable budget
- Right level of performance
- Seamless integration
- Predictable cost for long term operation and maintenance
- Room for additional features and integration
- Proper documentation and training

## **Audit**

Our Audit TIPS™ are designed to inspect all technology and related expenditures and ensure that they are necessary, up to date and in line with current and future goals and objectives. Our analysis will help your organization to:

- Increase Data and Application Availability
- Increase Planning Accuracy
- Increase Overall Performance
- Reduce Operational Cost
- Reduce Capital Cost
- Manage Human Capital
- Manage and improve Vendor Service Level Agreements
- Optimize IT investments
- Streamline business processes
- Eliminate unnecessary spending

## **Security**

Our Security TIPs™ are designed to thoroughly identify network threats and vulnerabilities. COMMON's defense in depth approach is based on security best practices such as NIST, HIPAA and NSA.

## **Network Management**

Our Network Management Services TIPs™ are designed to monitor the critical health status of devices and applications within your network. Our methodology will remotely diagnose problems before they become incidents and will minimize network downtime with experienced IT professionals that are on call 24 hours a day.

## **VPN**

Our VPN TIPs™ allow your organization to take advantage of encryption and tunneling to set up secure private network connections with substantial savings while minimizing the negative impact of integration and deployment.

## **Project Management**

Our Project Management TIPs™ give you a process and methodology that is consistent throughout the project lifecycle. Our Project Managers are held accountable to ensure timely execution and budget discipline.

## **Outsourcing**

Our COsource TIPs™ allow our clients to operate their core business while we manage their niche technology needs. We provide IT services and solutions for systems, networks, and enterprises.

## **Disaster Recovery**

Our Disaster Recovery TIPs™ are a great asset protection mechanism for your organization. We help you find the right balance with regards to security, access, and cost.